

LESJÖFORS
Global mind. Local heart.

# Are you looking to sell your company?

Do you want to invest in your people, technologies and facilities but are limited by investment funding?

Would you like to be part of a decentralised structure that allows you to be responsible for your business but offers access to global growth opportunities?

Wanting to sell and step away from the business knowing there's a parent company who will expertly manage your team and business for you?

## Join us and secure your ambitions

Years of development across our M&A programme has enabled us to gain a wealth of experience and expertise when adding new companies to our group.

We fully value people and the business culture developed within each organisation and we recognise this makes every company unique.

Our main focus is to offer every company the opportunity to learn from each other, to utilise the power of the group to grow and develop each individual business, while offering financial backing from the overall group. Evidence shows that our extensive product range and access to new markets strengthens all our new and existing companies.

Lesjöfors is constantly expanding its operation, with a focus on springs and pressings. Adding new companies, within our dedicated sector, is an important part of our growth strategy. It could be an important part of yours too.

Join us. Join the Lesjöfors family.



### Who are we?

We are one of the world's leading groups in the spring and pressing sector. We are your global partner. A parent company that is ambitious and dedicated to investing in, growing, supporting and developing spring and pressing manufacturers.

The Lesjöfors Group is the oldest, most respected and experienced supplier of springs, wire, and strip components. Established in 1675, with spring manufacture commencing in 1852, our products are relied on by every industry, everywhere.



We have 60+ production and technical sales offices across Europe, America and Asia and we are looking to acquire more to extend our capabilities and geographic reach. Beijer Alma, a family-controlled listed company on the Swedish Stock Exchange, is the parent company behind the Lesjöfors Group.

We invite manufacturers to join our rapidly growing group; to complement our expertise with their additional niche products and skills which, when married with our strengths, will generate additional benefits and synergies to the group and to the acquired companies.

## What we can do for you?

Our extensive network, dedicated resources, commitment, market insights and collective experience has repeatedly proven to be a competitive advantage to the companies we support.

Our decentralised structure enables relationships with employees, customers and suppliers to stay in their local markets. By joining the Lesjöfors Group, your business is run by your team and yet can access the strength of the entire groups global market presence. This includes an extensive product portfolio, experience and expertise across specialised customer segments and investments in R&D as well as ongoing support across HR, IT, Sustainability, Marketing and Finance.

Our teams are motivated, entrepreneurial and highly technical across all production and commercial operations, offering peak potential for your business.

We are significant investors in advanced technologies and as a global leader in spring and pressing manufacture, we invest in the highest quality and precision manufacturing processes to maximise results.

We believe that collaboration is key to successful, long-term relationships, optimising the potential for commercial and operational synergies and because of this, year on year, we have posted exceptional results.











# Lesjöfors Heavy Springs UK

### Cornwall, UK

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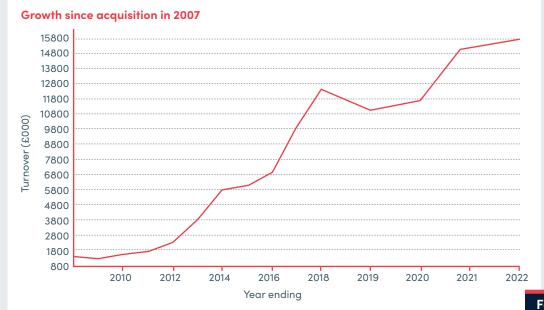
**Heavy Springs** 

Lesjöfors Heavy Springs UK specialises in springs from 0.5mm to 26mm wire diameter, covering the automotive and industrial sectors. Over the last decade they have grown from a 1000m² site to 4000m².

Michael Gibbs, Managing Director says: "I joined in 2001 and since our purchase by Lesjöfors in 2007, the company has grown and developed exponentially. Lesjöfors has invested over £5m in our Cornwall sites, turnover has increased by over 700% and we've doubled our number of employees.

We've relocated and expanded one factory and grown so much that we now have a second factory. Our order book continues to multiply and the company's performance has been significantly propelled with support by Lesjöfors.

In fact, we even recently changed our name to reflect the unified team under the Lesjöfors unified brand and the world-leading springs we manufacture."



Lesjöfors offers a business culture and investment system that supports, enthuses and delivers results. ))

Michael Gibbs, Managing Director, Lesjöfors Heavy Springs UK

Fast fact

700% increase in turnover since joining Lesjöfors









## Velleuer GMBH & Co. KG

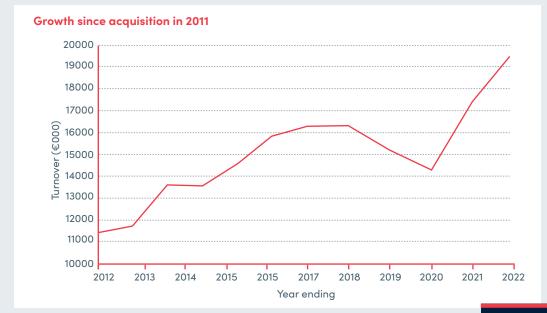
### **Velbert, Germany**



Established over 100 years ago, Velleuer's heritage was acquired by Lesjöfors in 2011. Since then, Lesjöfors has continuously invested, enhancing the technologies and expertise at Velleuer. The €6.4m invested, to date, has increased efficiencies and grown sales by 25%.

Velleuer's knowledgeable team, facilities and infrastructure, offer development and prototyping services, toolmaking, spring production up to 4mm wire diameter, parts cleaning, quality assurances and automation, all supporting a range of industry sectors including agriculture, automotive and electronics.

Frank Jahn, Managing Director concludes "Joining Lesjöfors has allowed us to become part of a dynamic group that thinks and acts globally."



Since becoming part of Lesjöfors we have combined the flexibility and skills of our medium sized company with the business-minded, world-wide service of an international business.

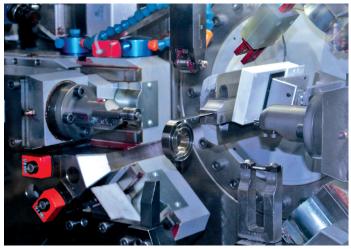
Frank Jahn, Managing Director

#### Fast fact

The €6.4m invested since the Lesjöfors acquisition, to date, has grown sales by 25%.









## Lesjöfors Springs America

### Pennsylvania, USA and Nogales, Mexico



Lesjöfors Springs America (LSA) is an industry leader in the design and manufacture of custom engineered flat mechanical springs and spring assemblies, specialising in constant force, constant torque, hair and power springs and reels. LSA was originally established in 1926 in New York, by Sandvik Materials Technology, moved to Pennsylvania in 1971 and expanded to two sites in 1989, through the strategic addition of the Nogales, Mexico operation. Lesjöfors acquired the Mexico and USA sites in 2015.

Brandy Davies, CEO of LSA says:
"Over the decades, it was a struggle to
support global growth initiatives, world class
production capabilities and design services,
when competing for investment dollars with
the previous owners core business. Since
the Lesjöfors purchase, we have received
significant investment in our business,
expanded our product offering, been able
to capitalise on synergies through the
Lesjöfors group and gained instant support
from their global sales team – supporting
growth initiatives in Europe and Asia."

### Core achievements since the Lesjöfors acquisition





The USA site has relocated to a brand new, state of the art facility, increasing production and office space by 50%

Technical bench strengths have advanced by 150% with specific expansions in the product and process engineering teams.

**40**%





In Mexico, staff numbers have increased by 40% with the addition of toolmakers, quality & production personnel. Production between the two sites has been rationalised, maximising profit and service to customers.

\$2.5M invested in infrastructure, including two new automated production lines which has led to an expansion of product offering, an increase in capacity and a reduction in production costs

Expanded production with a new partnership in Latvia, supporting global growth targets in Europe and Asia.

Lesjöfors investment has strongly positioned us to realise our future growth initiatives.

Brandy Davies, CEO, Lesjöfors Springs America

### **Fast fact**

\$2.5m invested in infrastructure, including two new automated production lines









# Lesjöfors Asia Group, PTE Ltd

### **Singapore**

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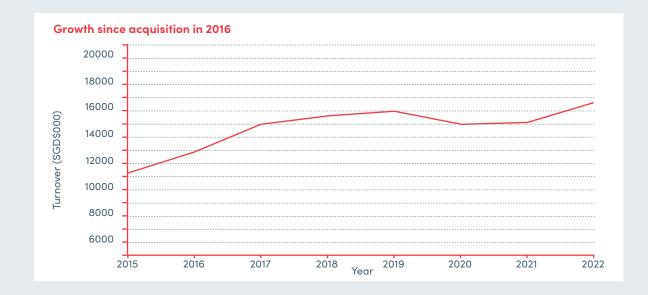
Springs & Pressings

Acquired in 2016 and formerly known as the John While Group, the Lesjöfors Asia Group, PTE Ltd has operations in Singapore, Thailand and Shanghai.

Specialists in small and micro-sized springs and significant suppliers to the medical industry as well the automotive, computer, data storage, electronics and telecommunication sectors, the purchase instantly delivered market gains for all.

It instantly increased production and product ranges, opening up increased alignments as well as delivering mass exposure to the northern hemisphere for Lesjöfors Springs & Pressings, Singapore. In turn, the Lesjöfors Group acquired a stronger position within the fast-growing Asian market and now has subsidiaries in Thailand and Shanghai, forming the Lesjöfors Asia Group.

Significant gains across CSR, technical competencies, access to a broad global sales network and new customers has resulted in Lesjöfors Springs & Pressings, Singapore growing by 50% since joining the group.



The recent rebranding to Lesjöfors was initiated as a consequence of the power the Lesjöfors brand delivers. The investments, cash flow, global contacts, cross-selling and networking and support from the group has given us the toolkit to achieve ambitions beyond our expectations.

Mikael Anderson, VP Asia

#### Fast fact

With subsidiaries in Shanghai and Thailand, growth has increased by 50% since 2016.









# Lesjöfors Springs Slovakia

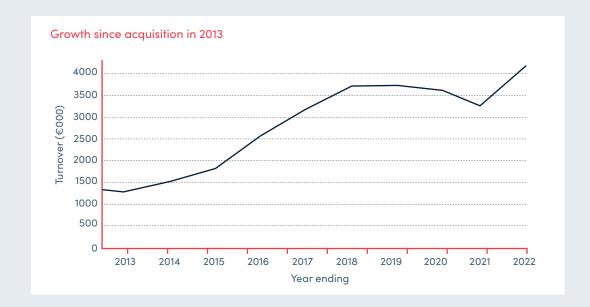
### Myjava, Slovakia



Purchased by Lesjöfors in 2013, Lesjöfors Springs Slovakia has achieved extraordinary success since its acquisition.

Over €6m has been invested by the Lesjöfors group and in the past five years, the site has expanded from 600m² to 2700m². Employee numbers have doubled and turnover continues to increase year on year.

Specialising in technical springs and wire forms from 0.1mm to 2.6mm wire diameter, covering the automotive, industrial and medical sectors, Lesjöfors Springs Slovakia has an exceptionally advanced level of technology due to high levels of investment in new CNC technologies.

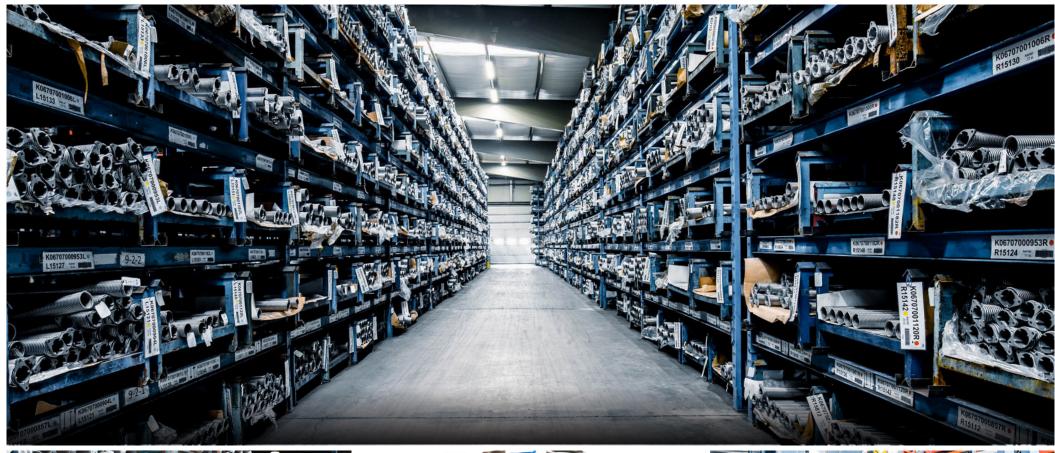


Thanks to the support of Lesjöfors, we have become one of the biggest spring companies in Slovakia and the sole supplier of products for a number of international organisations.

Marcela Valúšková, Managing Director

#### **Fast fact**

Factory growth of 350% since joining Lesjöfors









## **Alcomex**

### Opmeer, Holland

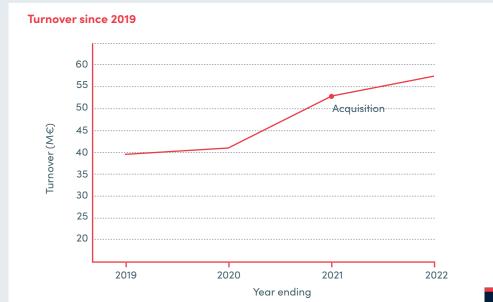


Founded in 1992, the Alcomex Group is Europe's leading customer centric supplier of highly specialised overhead garage door springs and a premium manufacturer of industrial springs across numerous markets.

With production operations in the Netherlands, the Czech Republic, Poland and India and sales offices in Netherlands, Germany, France, Spain, Romania, Czech Republic, Slovakia and Poland, the premier multi-site organisation culturally and commercially complemented the Lesjöfors Group and was acquired in 2021.

The acquisition expanded Alcomex's global reach, offered extensive cross-selling, purchasing and other value-adding opportunities – including technology and innovation sharing – and enabled Lesjöfors to build on its ambition to become the number one global spring, wire and flat strip component group.

Jelle van Vliet and Conrad Hietink, Managing
Directors of Alcomex: "Prior to becoming a division of
Lesjöfors, we were on a growth trajectory that saw
our customer base and revenues almost triple in the
last six years. We knew partnering with the Lesjöfors
Group would add additional strength to our cross-sell,
production, purchasing and technology capability and
our acquisition clearly demonstrates the confidence
we have in the Lesjöfors brand."



We know that with the support of Lesjöfors we will further accelerate and strengthen our expansion and development as the customer centric service leader in our industry.

### Fast facts

350 employees 6 production operations (inc. India) 8 sales offices 32,400 sqm









# John Evans' Sons

### Pennsylvania, USA



America's oldest springmaker, John Evans' Sons, was acquired by Lesjöfors in July 2022. An international leader with proven expertise in precision constant force springs, spiral torsion springs, power springs and spring-powered reels, alongside helical springs, vibration isolators, wire forms, stampings and mechanical assemblies, John Evans' holds a dominant position within the medical sector as well as being a key supplier to leading multinationals across manufacturing, construction, aerospace and transport industries.

Pate Banmiller, Managing Director says: "Our heritage is tremendously important to us and we know Lesjöfors feels the same about their spring legacy. By joining forces and becoming a unified brand under the Lesjöfors umbrella, our values are synergised and we both benefit from each other's success.

We are now able to access Lesjöfors' expertise and geographic reach to expand our own capabilities and the Lesjöfors group significantly strengthens its presence in the USA.

Together we can move closer to achieving the ambition of being the number one spring manufacturer in the world."

The acquisition also delivers new opportunities for enhanced profitable growth through commercial and production efficiencies via coordinated purchasing plans, cross-selling, knowledge sharing and development projects with other Lesjöfors American subsidiaries.



The transaction has been such a positive process. We have already secured a \$200,000 investment for new spring equipment and we look forward to seeing ourselves grow even further under the Lesjöfors network.

Sam Davey, Managing Director

## Want to join us?

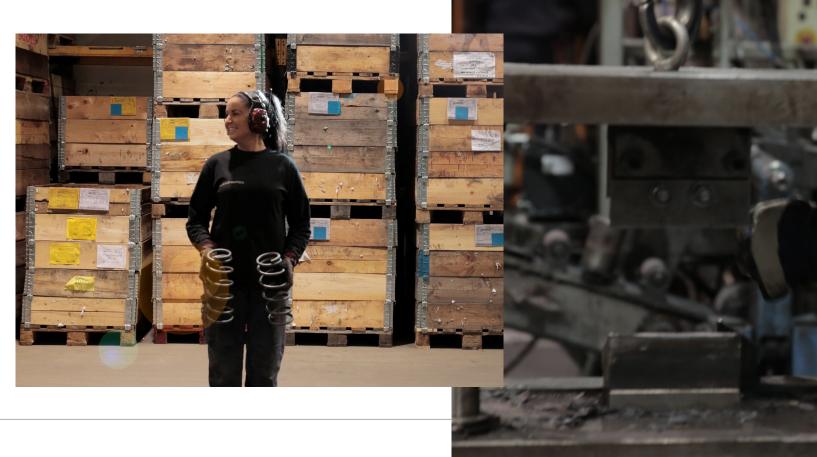
We're a dedicated global friendly force who like working with brilliant people to achieve excellent results.

We are a business driven and people focused organisation. Everything starts and ends with our people.

## Become a part of something bigger

Please get in touch with Ola Tengroth, CEO Lesjöfors Group

ola.tengroth@lesjoforsab.com +46 706 798804





If you want to maximise the potential of your business, please get in touch. I look forward to hearing from you.

Ola Tengroth, CEO Lesjöfors Group ola.tengroth@lesjoforsab.com



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